

## **Law Firm Finds Big Value in PLANPAYROLL**

Sherry Brown is Office Manager of Castle Law, a 22 employee law firm located in St. Louis, Missouri. She shifted from Payroll One to PLANPAYROLL in 2005. Sherry has also used Paychex and ADP in the past.

“We weren’t really looking for a new payroll company at the time. We were talking to a financial services firm about our 401(k) and we found out about PLANPAYROLL from them,” Sherry Brown recalled. “I was very interested in the fact that PLANPAYROLL would be a lot cheaper, was fully integrated with the 401(k) plan and it would be a lot easier and online.”

Sherry asked the financial services firm to submit a proposal for PLANPAYROLL. “My current service, Payroll One, asked for an opportunity to counter-offer. I gave them generally what services PLANPAYROLL was offering as far as online availability, features and the cost and they couldn’t do anything with it. They are not online and they couldn’t even come close to meeting the price.”

PLANPAYROLL has helped Sherry save time and money. “I definitely think it has given me more time. “With PLANPAYROLL, I don’t have to touch the 401(k) plan anymore, when I process payroll, the data and the dollars automatically move to the 401(k) plan.” It’s a lot less stress. It’s a lot cheaper—more than 50% less than Payroll One. That’s been an incredible savings for our company. Another thing I like about PLANPAYROLL is they audit my payroll every week. So if they catch something they fix it. It’s not necessarily a mistake that I made—it’s that laws are always changing and they catch it all.”

Sherry also enjoys the quick response of the PAi support team. “They’re always right there. I’m generally an e-mail person. When I e-mail PAi with questions, they’re right back to me.”

Sherry found the online, paperless function of PLANPAYROLL a real plus: “I like the fact that I don’t have to deal with the paper—faxing anything—I don’t have to worry about getting checks out every Friday. That’s the biggest thing for me. And everything is online. I can go back and access anything I need to at any time. There’s really not any reason for me to keep any paper at all.”

Castle Law’s employees also enjoy the benefits of web access to their personal payroll information. Sherry explained: “The employees know what their pay is going to be a lot earlier than Friday. Because the information is usually available to look at the next day. They can see their pay stubs, taxes and deduction information online leaving me free to work on other things.”

At first, Sherry was a bit intimidated by the online function of PLANPAYROLL: “I’m a little bit frightened of technology. I mean I’m able to do it, but when things change on me I tend to get a little nervous. So I was a little concerned about everything being online and whether I’d be able to learn it. The PLANPAYROLL staff has an uncanny knack of knowing when its time to offer assistance and knowing when to step back and let me make mistakes. And they did that very well. I had it mastered within a week.”

When asked if Sherry would recommend PLANPAYROLL for other law firms, she replied enthusiastically, “I’d tell them how easy it is and convenient as far as you don’t have to worry about giving paychecks out and maintaining privacy. It’s more discreet.”